
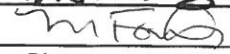


SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>Surescripts, LLC.</u>	Division/Section	<u>SFHN-Pharmacy</u>
Address	<u>2800 Crystal Drive, 10th Floor</u>	Deputy Director	<u>David Woods</u> 
	<u>Arlington, VA 22202</u>	DPH Administrator	<u>Michelle Fouts</u> 
Contact	<u>Tim O'Horgan</u>	Program Administrator	<u>Jim Genevro</u> Phone <u>628-206-6570</u>
	<u>Regional Vice President</u>	Contract Analyst	<u>Cindy Rivas</u> Phone <u>415-554-2832</u>

Request for approval of a new contract with Surescripts, LLC, to provide access to the Surescripts LLC, network for use by the SFDPH Pharmacy Unit in support of the SFDPH EHR project. This agreement shall be in the amount of \$3,000,000 dollars with optional renewal terms for the period June 1, 2018 to May 31, 2027 (108 months).

Profit Non-Profit LBE RFQ- Number: _____ Date: _____
 New Renewal Mod Sole Source - Approval Date: 4/2018

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	(new)	06/1/18 to 05/31/27	
Funding Sources:			
General Fund		\$2,678,572	\$2,678,572
TOTAL DPH REVENUES		\$2,678,572	\$2,678,572
12% Contingency Amount		\$321,429	\$321,429
CONTRACT TOTAL		\$3,000,000	\$3,000,000
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$297,619	\$297,619
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

PROPOSED:

Mode(s) of Service & Unit of Service Definition	No. Of Clients		No. of Units	Unit Cost (Average)
	N/A	Duplicated		
1 UOS = 1 Annual Fee	N/A	Unduplicated		
1 UOS = 1 Monthly Fee				
Annual Fees			9	\$141,917
Monthly Fees – Variable change based on the actual volume usage.			108	\$12,975
• Pharmacy Routing				
• New Prescriptions or Refill Response				
• Fax Gateway Service				
• Panel Management				

Explanation of Services Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract services will be monitored by the Department as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

Nondiscrimination and Cultural Competency:

The Department will work closely with the contractor to ensure that their cultural competency plan is current and in compliance with Departmental procedures.

Sole Source:

This Agreement and Sole Source exception is justifiable according to Section 21.30 of the City's Administrative Code for Software Licenses, Support, Escrow, and Finance and Equipment Maintenance agreements. Surescripts is the only vendor available provided by Epic for e-prescribing.

Other Significant Issues:

Surescripts allows for providers to transmit prescription messages, including new and renewal prescriptions, to participating pharmacies of the patient's choosing. Providers access benefits and other information in connection with the treatment of a specific patient in a scheduled visit or walk-in outpatient visit or another specific treatment events. Surescripts facilitates completion of electronic prior authorization by providers for non-covered medications and allows outpatient pharmacies to receive electronic prescriptions and send electronic refill requests to providers. In addition it provides prescription fill information to facilitate medication reconciliation for individual patients and for panels of patients. Surescripts is the sole provider of this network; therefore, Epic requires SFDPH to contract directly with Surescripts for access to the Surescripts network to enable electronic prescribing.

In 2001, pharmacy associations formed "Surescripts Systems" to create a link to physicians and replace paper prescriptions with more accurate e-prescribing; at the same time the three largest PBMs – Caremark, Express Scripts and Medco Health – formed "RxHub to create a link between payers and prescribers. In 2008 these competing organizations formed "Surescripts-RxHub, LLC"; which subsequently changed its name to "Surescripts, LLC" in 2009, and is a Delaware limited liability company. Surescripts, LLC has built a national network to connect clinicians, EHRs, hospitals, PBMs, pharmacies and technology vendors providing hospitals and health systems the most complete and accurate actionable patient intelligence via a trusted network.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director**Owners: of 10% or more:**

CaremarkPCS, LLC 750 West John Carpenter Freeway, Suite 1200, Irving, TX 75039
Express Scripts, Inc. – One Express Way, St. Louis, MO 63121

Board Members:

Laird Daniels
Kathleen Jaeger
Bill Osborn
Doug Hoey
Steve Miller

Each Board member serves for so long as the entity that appointed him/her to the Board wishes, or until the person resigns or is removed by the entity that elected him/her to the Board.

Recommendations:

The Department recommends approval of this contract.